



Echoes from Global Annual Qlik event "Qlik Connect 2024"

MĀRIS SVILĀNS

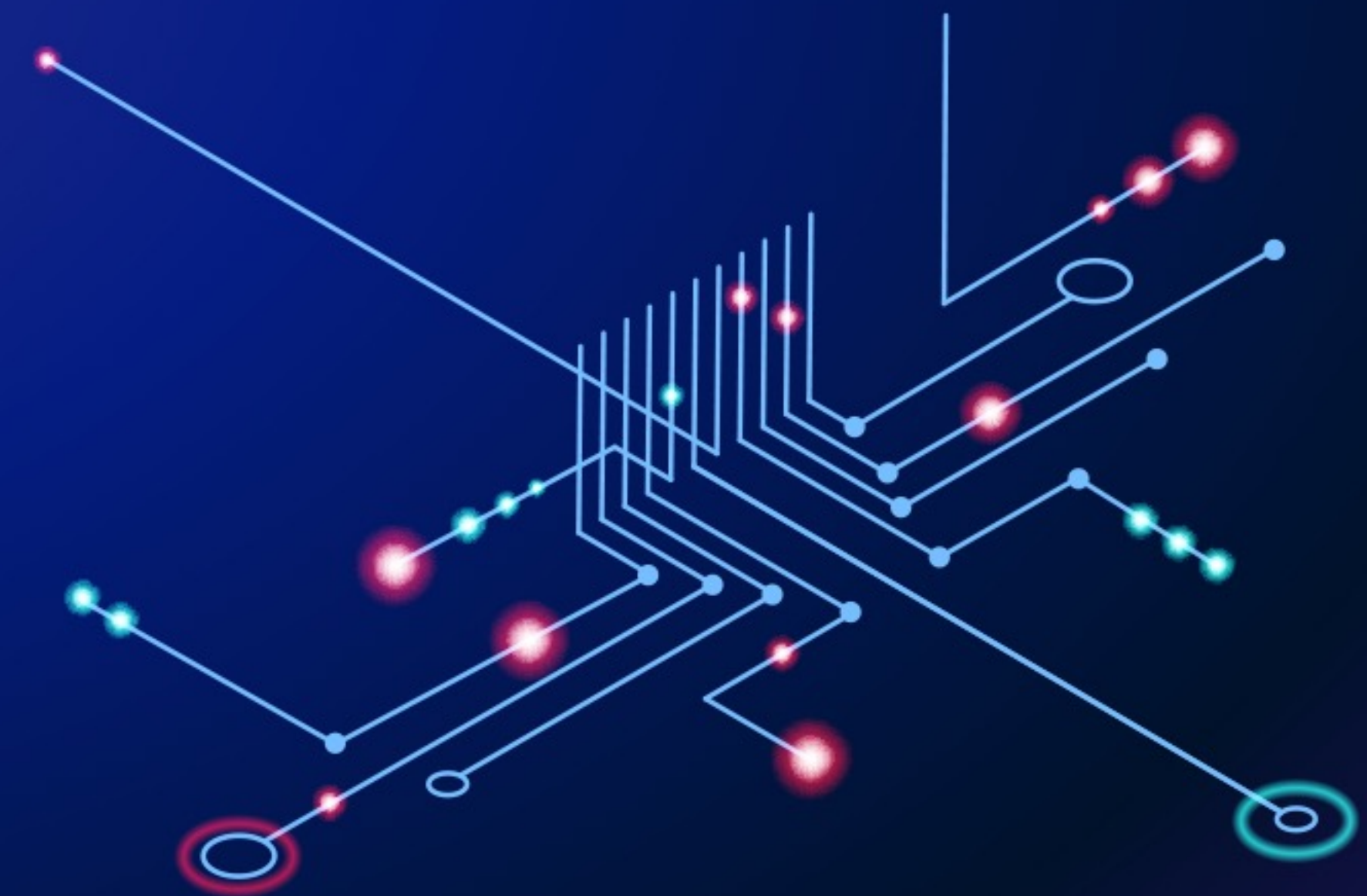
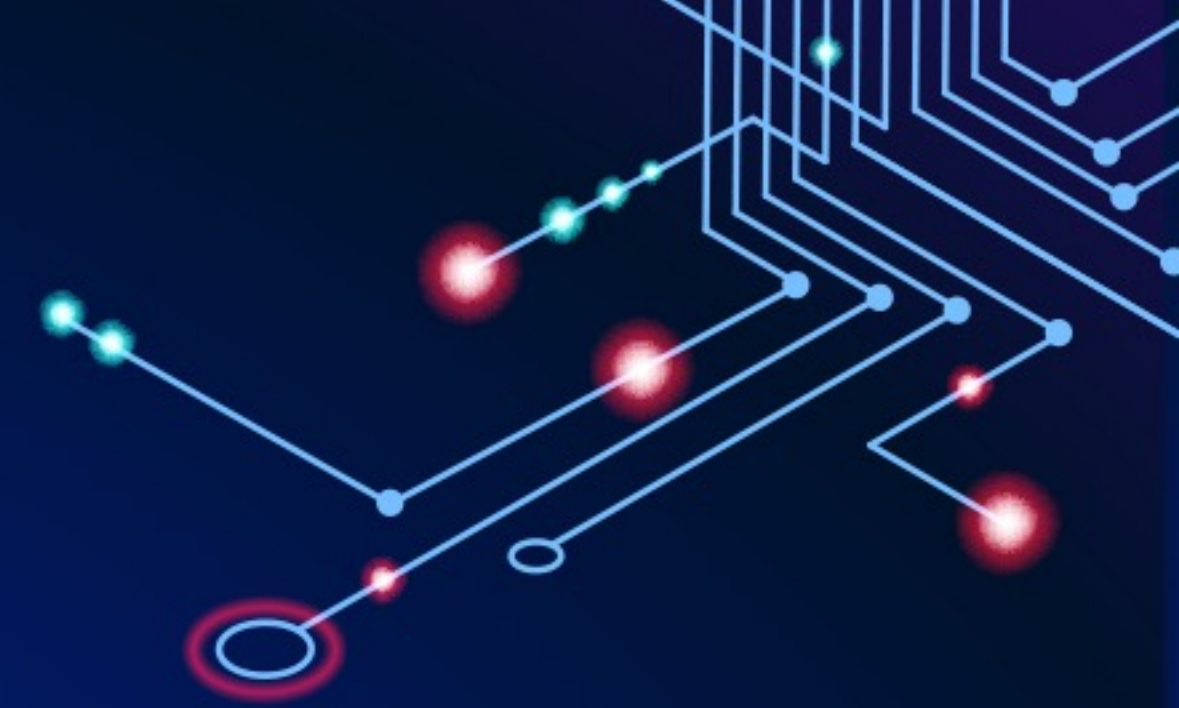
Head of Sales, Infotrust

SAULIUS KRIUKELIS

Head of Noise, Infotrust

QLIK BALTICS ONLINE #2

QLIK AND SNOWFLAKE: SHAPE YOUR DATA



Qlik Connect 2024

June 3-5, 2024, Orlando, Florida



Outcomes

«We are obsessed with helping customers find the opportunities in their data, and most importantly, drive outcomes»

URBAN OUTFITTERS

- Qlik Data Integration stream 50 GB of data per day from all on-premise data stores
- Migrated to Snowflake
- Qlik Cloud Analytics became the company standard serving 650+ stores
- Over 200 Qlik apps in use



Outcomes

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URBAN OUTFITTERS



Fleet Insight | Delivering Value

My Fleet

Monitor every vehicle with real-time visibility – everything from maintenance and 24/7 events to compliance and vehicle health.

Rental Reservations

Better manage your Penske rentals with access to rental agreements, contract details, rental invoices, and reservations.

Reports

See your fleet, your way with scheduled customized dashboards and scheduled reporting.

Comparative Insights

Compare your fleet against similar fleets using Penske's rich data set and gain insights to help you improve fleet performance.

Invoicing & Billing

24/7 access to billing and invoicing – manage, approve and ask questions.

Location & Unit Locator

Easily view the location of your connected units (rental and contract) on a map and find parking, fueling, EV charging, and service locations.



Outcomes

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URBAN OUTFITTERS



Key targets for visual analytics as part of strategy and business transformation

INTEGRAL PART OF KEY CHANGE PROGRAMS

Follow-up of strategy implementation and change success of strategy and must-wins execution

Visualize and manage program and project progress to results

GUIDED ANALYTICS

Quick access to key performance indicators and root cause analysis to allow fast decision making and progress follow-up

Role based and E2E benefit realization visibility

SINGLE SOURCE OF TRUTH

Avoid reinventing the wheel and KPIs and using "local" excel based KPI

Single source of truth to see performance consistently

Real-time Data

Qlik ensures real-time data integration across any cloud platform, such as Azure Synapse, Snowflake, Databricks and many others

AIRBUS

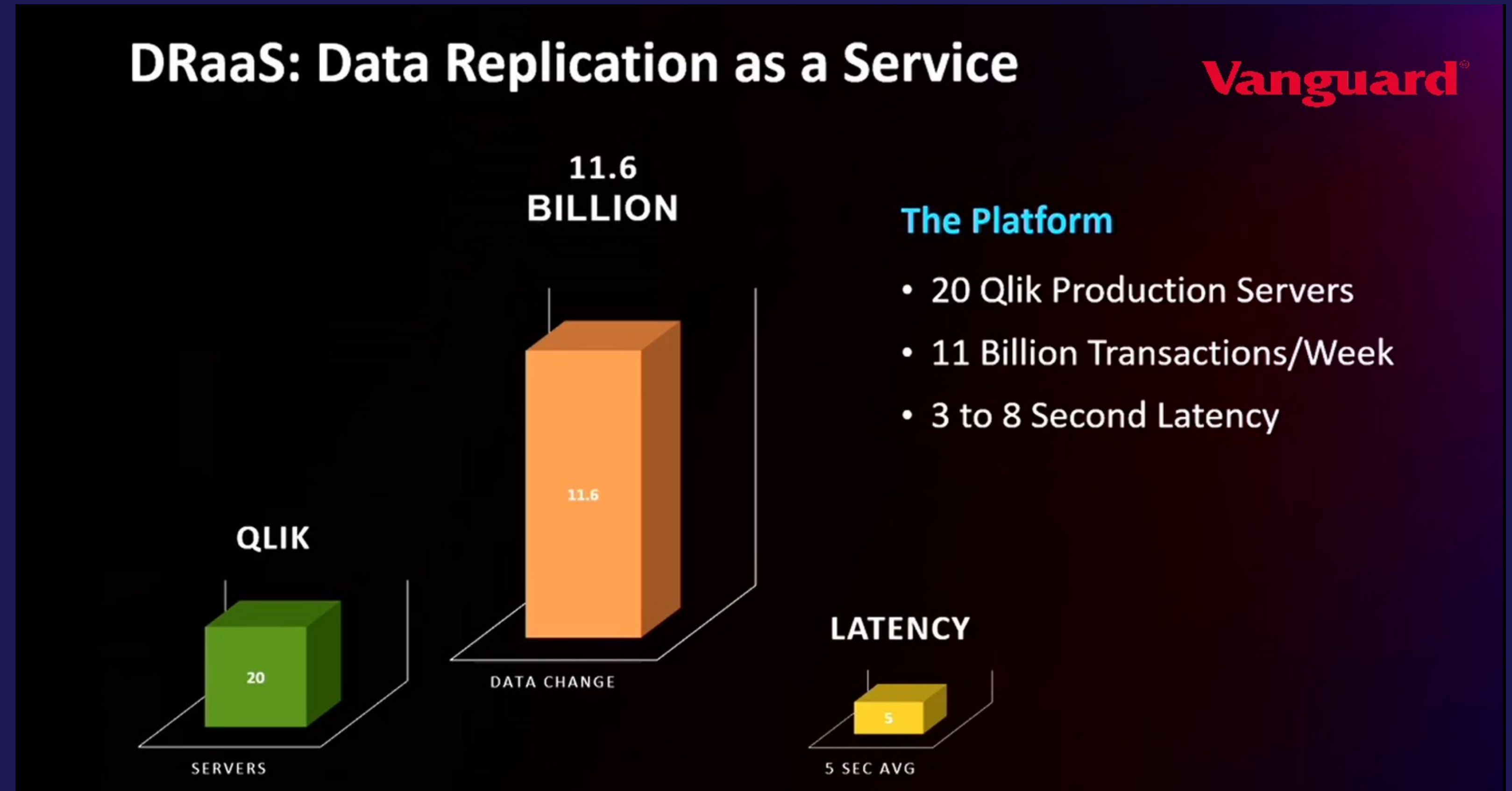


Real-time Data

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AIRBUS

Vanguard[®]



Data Quality

Garbage in Garbage out

- Any data source + 200 pre-build connectors
- Data Quality and trust score
- Move and transform: stream, ELT/ETL, API's
- Create Data products



Data Quality

Garbage in Garbage out

Better data = better outcomes

Data Quality

Garbage in Garbage out



Hilton

HOTELS & RESORTS

- 1,2 M rooms in 126 countries
- 80 TB of Data loaded into Cloud data lake and DWH
- 170 data integrations and quality checks



Qlik Answers

A Simple, Plug-and-Play Solution + CONFIDENTIALITY OF BUSINESS DATA



Enterprise Connectivity

Leverage trusted enterprise connectors

Connect to a broad range of system and platforms out of the box



Fully Managed Knowledge Base

Manage your content in a seamless, "always on" AI index

No infrastructure to manage; all within the security of your Qlik Cloud tenant



Embeddable Assistant

Ask questions directly with a prebuilt UI

Access from within Qlik Cloud®, in other platforms, or customized with market-leading API technology



Explainable Answers

All answers are supported by citations to the underlying content

Users are empowered to access source content and qualify answers



Answer Review Portal

Get user feedback to review and refine managed content

Easily understand what your users are asking and the responses they receive

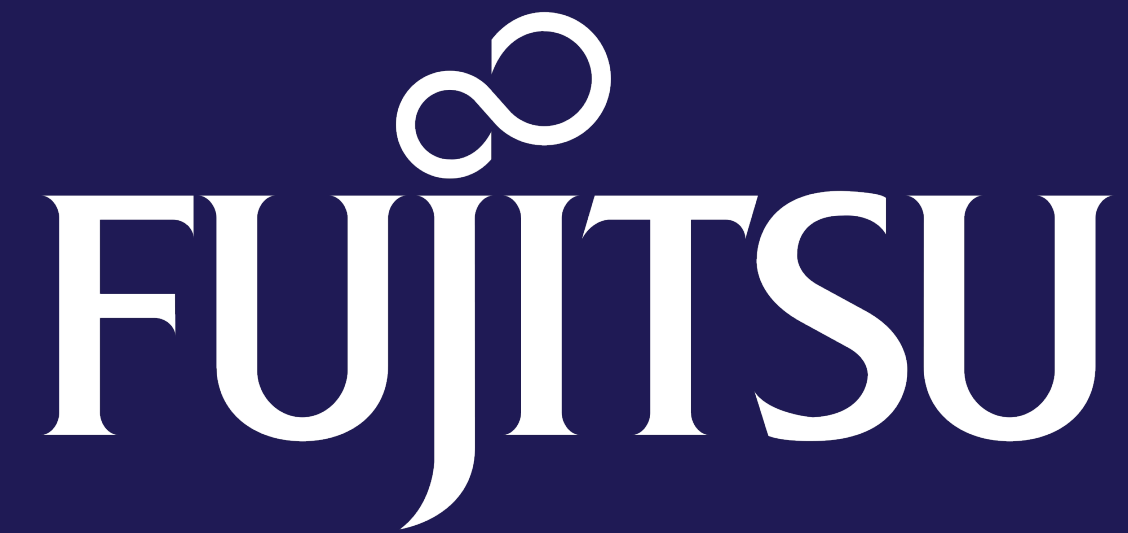
Capacity licensing

Unlimited users for entire company

- New licensing model that license not users, but data volume analyzed

Capacity licensing

Unlimited users for entire company



- 120 000 employees using Qlik
- Data-driven culture
- Increased operational efficiency



**Full end-to-end data, analytics,
AI, and automation platform**

Qlik's Rise and Complete Vision





Thank You!

Maris Svilans, Head of Sales, Infotrust
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Book a meeting:



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